#### APPLICABLE PRICING SUPPLEMENT

#### **Investec Bank Limited**

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa)

Issue of ZAR[ ] ( Rand) Senior Unsecured Notes

Under the stock code IBL62

# Under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 4 September 2013 (the "Programme Memorandum"). This Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Pricing Supplement and the Programme Memorandum, the provisions of this Pricing Supplement shall prevail.

#### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	If non-syndicated, Dealer(s)	Investec Bank Limited
3.	If syndicated, Managers	N/A
4.	Debt Sponsor	Investec Bank Limited
5.	Paying Agent	Investec Bank Limited
6.	Specified Office	100 Grayston Drive, Sandown
		Sandton
7.	Calculation Agent	Investec Bank Limited
8.	Specified Office	100 Grayston Drive, Sandown
		Sandton
9.	Transfer Agent	Investec Bank Limited
10.	Specified Office	100 Grayston Drive, Sandown
		Sandton
11.	Stabilising Manager (if any)	N/A
12.	Specified Office	N/A

# PROVISIONS RELATING TO THE NOTES

13.	Status of Notes	Senior Unsecured
	(a) Series Number	IBL62
	(b) Tranche Number	1
14.	Aggregate Nominal Amount of Tranche	ZAR[ ] ( Rand)
15.	Aggregate Nominal Amount of Notes in the Series	ZAR[ ] ( Rand)
16.	Interest/Payment Basis	Floating Rate Notes
17.	Form of Notes	Registered Notes
18.	Automatic/Optional Conversion from one Interest/ Payment Basis to another	N/A
19.	Issue Date	24 April 2014
20.	Business Centre	Johannesburg
21.	Additional Business Centre	Not Applicable
22.	Nominal Amount	ZAR1,000,000.00 per Note
23.	Specified Denomination	ZAR1,000,000.00 per Note
24.	Calculation Amount	ZAR1,000,000.00 per Note
25.	Issue Price	100% of Nominal Amount per Note
26.	Interest Commencement Date	24 April 2014
27.	Maturity Date	24 April 2017
28.	Specified Currency	ZAR
29.	Applicable Business Day Convention	Following Business Day
30.	Final Redemption Amount	100% of Nominal Amount
31.	Books Closed Period(s)	The Register will be closed from 14 April to 24 April, from 14 July to 24 July, from 14 October to 24 October and from 14 January to 24 January (all dates inclusive) in each year until the Applicable Redemption Date, or 10 days prior to any Interest Payment Day or the Applicable Redemption Date, as the case may be;
32.	Last Day to Register	13 April, 13 July, 13 October and 13 January or the last day immediately preceding the commencement of the Books Closed Period

## **FIXED RATE NOTES**

34.	Payment	of	Interest Amou	unt
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(a)	Interest Rate(s)	N/A
(b)	Interest Payment Date(s)	N/A
(c)	Fixed Coupon Amount[(s)]	N/A
(d)	Initial Broken Amount	N/A
(e)	Final Broken Amount	N/A
(f)	Interest Step-Up Date	N/A
(a)	Day Count Fraction	N/A
(h)	Any other terms relating to the particular method of calculating interest	N/A

# **FLOATING RATE NOTES**

determined

35. Payment of Interest Amount

	(a)	Interest Rate(s)	Reference Rate plus Margin
	(b)	Interest Payment Date(s)	24 April, 24 July, 24 October and 24 January of each year
	(c)	Any other terms relating to the particular method of calculating interest	N/A
	(d)	Interest Step-Up Date	N/A
	(e)	Definition of Business Day (if different from that set out in Condition 1 ( <i>Interpretation</i> ))	N/A
	(f)	Minimum Interest Rate	N/A
	(g)	Maximum Interest Rate	N/A
	(h)	Day Count Fraction	Actual/365
	(i)	Other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 8.2 (Interest on Floating Rate Notes and Indexed Notes))	N/A
36.	Mannei	in which the Interest Rate is to be	Screen Rate Determination

37.	Margin		95bp (ninety five basis points)
38.	If ISDA Determination		
	(a)	Floating Rate	N/A
	(b)	Floating Rate Option	N/A
	(c)	Designated Maturity	N/A
	(d)	Reset Date(s)	N/A
	(e)	ISDA Definitions to apply	N/A
39.	If Scree	en Rate Determination	
	(a)	Reference Rate (including relevant period by reference to which the Interest Rate is to be calculated)	ZAR-JIBAR-SAFEX with a Designated Maturity of 3 (three) months
	(b)	Interest Rate Determination Date(s)	24 April, 24 July, 24 October and 24 January of each year
	(c)	Relevant Screen page and Reference Code	Reuters page SAFEX MNY MKT code SFX3MYLD or any successor page
	(d)	Relevant Time	12h00
40.	ISDA [ insert	est Rate to be calculated otherwise than by Determination or Screen Rate Determination, basis for determining Interest largin/Fallback provisions	N/A
41.		ferent from Calculation Agent, agent sible for calculating amount of principal and t	N/A
ZER	o coul	PON NOTES	
42.	(a)	Implied Yield	N/A
	(b)	Reference Price	N/A
	(c)	Any other formula or basis for determining amount(s) payable	N/A
PAF	RTLY PA	ID NOTES	
43.	(a)	Amount of each payment comprising the Issue Price	N/A
	(b)	Date upon which each payment is to be made by Noteholder	N/A
	(c)	Consequences (if any) of failure to make any such payment by Noteholder	N/A

	(d)	Interest Rate to accrue on the first and subsequent instalments after the due date for payment of such instalments	N/A
INST	ALMEN	T NOTES	
44.	Instalme	ent Dates	N/A
45.		ent Amounts (expressed as a percentage of regate Nominal Amount of the Notes)	N/A
MIXE	ED RATE	E NOTES	
46.		s) during which the interest rate for the Mixed otes will be (as applicable) that for:	
	(a)	Fixed Rate Notes	N/A
	(b)	Floating Rate Notes	N/A
	(c)	Indexed Notes	N/A
	(d)	Other Notes	N/A
47.		erest Rate and other pertinent details are set der the headings relating to the applicable f Notes	
INDE	EXED NO	OTES	
48.	(a)	Type of Indexed Notes	N/A
	(b)	Index/Formula by reference to which Interest Rate/ Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A
	(c)	Manner in which the Interest Rate/Interest Amount/Final Redemption Amount (delete as applicable) is to be determined	N/A
	(d)	Interest Period(s)	N/A
	(e)	Interest Payment Date(s)	N/A
	(f)	If different from the Calculation Agent, agent responsible for calculating amount of principal and interest	N/A
	(g)	Provisions where calculation by reference to Index and/or Formula is impossible or impracticable	N/A
	(h)	Minimum Interest Rate	N/A

	(i)	Maximum Interest Rate	N/A
	(j)	Other terms relating to the calculation of the Interest Rate (e.g. Day Count Fraction, rounding up provisions)	N/A
EXC	HANGE	ABLE NOTES	
49.	(a)	Mandatory Exchange applicable?	N/A
	(b)	Noteholders' Exchange Right applicable?	N/A
	(c)	Exchange Securities	N/A
	(d)	Manner of determining Exchange Price	N/A
	(e)	Exchange Period	N/A
	(f)	Other	N/A
OTH	IER NOT	TES .	
50.		nt description and any additional Terms and ons relating to such Notes	N/A
PRC	OVISION	S REGARDING REDEMPTION/MATURITY	
51.		ption at the option of the Issuer: if yes:	No
01.	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and	N/A
	(6)	method, if any, of calculation of such amount	14/7
	(c)	Minimum period of notice (if different from Condition 10.3 (Redemption at the option of the Issuer))	N/A
	(d)	If redeemable in part:	N/A
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
52.	Redem Notes:	ption at the Option of Noteholders of Senior if yes:	No
	(a)	Optional Redemption Date(s)	N/A
	(b)	Optional Redemption Amount(s) and method of calculation?	N/A
	(c)	Minimum period of notice (if different from	N/A

		Condition 10.4 (Redemption at the option of Noteholders of Senior Notes)	
	(d)	If redeemable in part:	
		Minimum Redemption Amount(s)	N/A
		Higher Redemption Amount(s)	N/A
	(e)	Other terms applicable on Redemption	N/A
	(f)	Attach pro forma Put Notice(s)	
53.	•	Redemption Amount(s) payable on otion for taxation reasons or on Event of (if required), if yes:	Yes
	(a)	Amount payable; or	N/A
	(b)	Method of calculation of amount payable (if required or if different from that set out in Condition 10.8 (Early Redemption Amounts))	N/A
54.	Early redemp	Redemption Amount(s) payable on otion for Regulatory Capital reasons	
	(a)	Amount payable; or	N/A
	(b)	Method of calculation of amount payable or if different from that set out in Condition10.8 (Early Redemption Amounts))	N/A
GEN	NERAL		
55.	and ag	ate Nominal Amount of Notes Outstanding agregate Calculation Amount of Programme ence Shares as at the Issue Date	ZAR27,368,337,000 (twenty seven billion three hundred and sixty eight million three hundred and thirty seven thousand Rand)
56.	Financi	al Exchange	JSE
57.	ISIN No	D.	ZAG[ ]
58.	Stock C	Code	IBL62
59.	Addition	nal selling restrictions	N/A
	(a)	Financial Exchange	JSE
	(b)	Relevant sub-market of the Financial Exchange	Interest Rate Market
60.	Provision	ons relating to stabilisation	N/A
61.	Receipt attache	ts attached? If yes, number of Receipts d	N/A
62.	Coupor attache	ns attached? If yes, number of Coupons d	N/A

63.	Talons attached? If yes, number of Talons attached	N/A
64.	Method of distribution	Private Placement
65.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annexe "A" (Applicable Credit Ratings).
66.	Stripping of Receipts and/or Coupons prohibited as provided in Condition 16.4 ( <i>Prohibition on stripping</i> )	N/A
67.	Governing law (if the laws of South Africa are not applicable)	N/A
68.	Other Banking Jurisdiction	N/A
69.	Use of proceeds	General business purposes
70.	Surrendering of Individual Certificates	10 days after the date on which the Individual Certificate in respect of the Note to be redeemed has been surrendered to the Issuer.
71.	Reference Banks	N/A
72.	Other provisions	N/A

## Responsibility:

For and on behalf of

The Issuer accepts full responsibility for the information contained in this Applicable Pricing Supplement (Notes). To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement (Notes) is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement (Notes) contains all information required by law and the relevant listings requirements of the JSE.

Application is hereby made to list this issue of Notes on 24 April 2014.

**SIGNED** at Sandton on this [ ]th day of April 2014

Who warrants his/her authority hereto

Name:
Capacity:

Name:
Capacity:

Name:
Capacity:

Who warrants his/her authority hereto

# **ANNEXURE 1**

<pre><help> for explanation, </help></pre> Enter # <go> for Rating Prof</go>		lar functions.	
91) Company Tree Ratings	92) Alert	Page 1/2	Credit Profile
Investec Bank Ltd			
MOODY'S		FITCH	
1) INTSJ 3 % 07/24/17	Baa1	13) INTSJ 3 % 07/24/17	BBB-
2) Outlook	NEG	14) Outlook	STABLE
3) Long Term Rating	Baa1	15) LT Issuer Default Rating	BBB-
4) Foreign LT Bank Deposits	Baa1	16) Senior Unsecured Debt	BBB-
5) Local LT Bank Deposits	Baa1	17) Short Term	F3
6) Senior Unsecured Debt	Baa1	18) ST Issuer Default Rating	F3
7) Subordinated Debt	(P)Baa2	19) Individual Rating	WD
8) Bank Financial Strength	C-	20) Support Rating	3
9) Foreign Currency ST Debt	P-2	21) Viability	bbb-
10) Local Currency ST Debt	P-2		
		Fitch National	
Moody's National		22) Natl Long Term	A+(zaf)
11) NSR LT Bank Deposit	Aa3.za	23) Natl Subordinated	A(zaf)
12) NSR Short Term	P-1.za	24) Natl Short Term	F1(zaf)
Australia 61 2 9777 8600 Brazil 5511 30 Japan 81 3 3201 8900 Singapore 65	48 4500 Europe 44 20 73 6212 1000	330 7500 Germany 49 69 9204 1210 Hong k 212 318 2000	(ong 852 2977 6000 mberg Finance L.P.
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